



GRANT CONSULTING ESSENTIALS

MODULE 2  
GETTING STARTED

Blueprints for Grant Professionals

smart grants

MODULE 2

PRESENTED BY SmartEGrants

---

---

---

---

---

---

---

---



GRANT CONSULTING ESSENTIALS

ADVANCING GRANT PROFESSIONALS

smart grants

Partnership with Butler Consulting

PRESENTED BY SmartEGrants

---

---

---

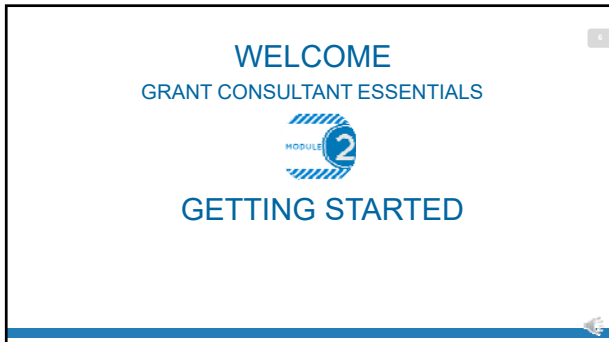
---

---

---

---

---



WELCOME

GRANT CONSULTANT ESSENTIALS

MODULE 2

GETTING STARTED

---

---

---

---

---

---

---

---

**WHAT YOU WILL DISCOVER**

- » Start up costs
- » Tools for developing your business plan
- » Must have office tools

---

---

---

---

---

---

---

---

**BUSINESS MANAGEMENT**

MODULE 2

---

---

---

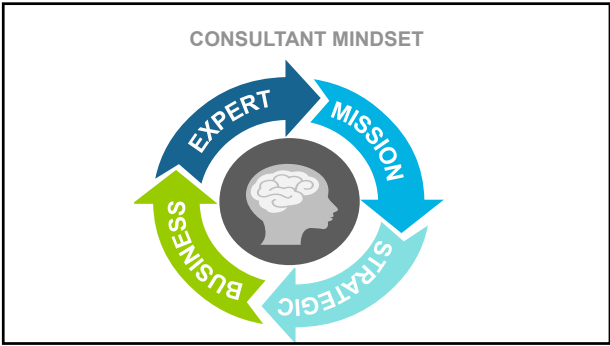
---

---

---

---

---



---

---

---

---

---

---

---

---

BUSINESS MANAGEMENT



10

---

---

---

---

---

---

---

BUSINESS STRUCTURE

- Sole Proprietorship
- Partnerships
- Corporations
- Limited Liability Companies

11

---

---

---

---

---

---

---

LICENSING AND CERTIFICATIONS



12

---

---

---

---

---

---

---



---

---

---

---

---

---

---

---



---

---

---

---

---

---

---

---



---

---

---

---

---

---

---

---

PROFESSIONAL SERVICES 16



A set of five icons representing professional services: a green bar chart with an upward-trending line, a teal calculator, a blue presentation board with colorful dots, an orange house, and a purple multi-story building.

---

---

---

---

---

---

---

ASSOCIATIONS & NETWORKS 17



An icon showing two stylized human figures in blue, one holding a briefcase, shaking hands.

---

---

---

---

---

---

---

CONFERENCES 18



An icon depicting a conference: a speaker in a blue suit stands next to a screen showing a gear, with two audience members seated in front.

---

---

---

---

---

---

---



---

---

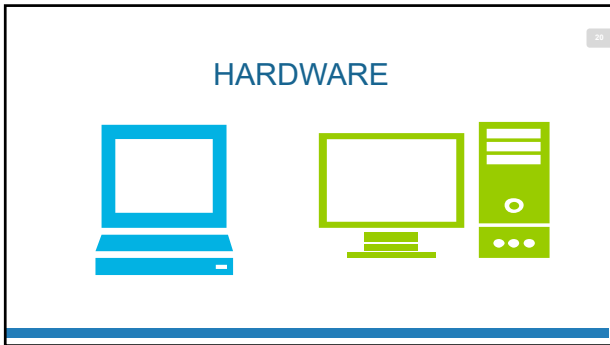
---

---

---

---

---



---

---

---

---

---

---

---



---

---

---

---

---

---

---

OFFICE SPACE



22

---

---

---

---

---

---

---

---

WHAT MAKES YOUR BUSINESS UNIQUE?



23

---

---

---

---

---

---

---

---

YOUR EXPERIENCE

24

---

---

---

---

---

---

---

---

23

**YOUR  
MISSION**

---

---

---

---

---

---

---

---

24

**YOUR  
BRAND**

---

---

---

---

---

---

---

---

25

**CASE STUDY**

---

---

---

---

---

---

---

---

2  
*Make it Real!*  
**Do The Work**

Take one or more of the personality tests.  
Fill out your one page business plan workbook.  
Research business structures and share.

---

---

---

---

---

---

---

---

**Question  
&  
Answers**

---

---

---

---

---

---

---

---

**GRANT CONSULTING  
ESSENTIALS**  
*ADVANCING GRANT PROFESSIONALS*



Partnership with Butler Consulting  
**PRESENTED BY  
SmartEGrants**

---

---

---

---

---

---

---

---