



BLUEPRINTS FOR GRANT CONSULTANTING ESSENTIALS

CONSULTANT MINDSET: PERSONALITY TESTS

PERSONALITY INSIGHTS



16 Personalities

One of favorite tools for helping teams get to know each other. It is also very useful for you, the consultant to review your work style, motivation, how you work with other, and so much more. This test is free and you can easily share it with others. (I have shared it with clients, team members, and loved ones). <https://www.16personalities.com/>

The IPIP-NEO (International Personality Item Pool Representation of the NEO PI-R™)

One of the most common, preferred ways psychologists use to measure personality is what's called the "[Big Five](#)": extroversion, agreeableness, conscientiousness, neuroticism, and openness to experience. One very thorough and highly regarded test is the IPIP-NEO. The test takes up to 40 minutes, however, recently , a shorter version has been created. You can find the long and short versions here: <http://www.personal.psu.edu/~j5j/IPIP/>



The Color Code

The Color Code aims to identify what you do but why you do it, allowing you to gain much deeper and more useful insights into what makes you and those around you tick. Take the free version here: https://www.colorcode.com/choose_personality_test/

How Well Do You Fit With Your Job?

The [Foster Workforce Development Institute](#), and the WAVE Lab partnered with TIME Magazine to conduct a study about vocational interests and aspirations. You can [take the survey here](#).

Entrepreneurial Personality Test

This Entrepreneurial Personality test will provide information both about which aspects of your personality are well-suited for owning a business, and which aspects could be problematic. In addition, you will receive information about your entrepreneurial style, each of which is based on Bill Wagner's book, The Entrepreneur Next Door. Access this test and many others here: <http://theentrepreneurnextdoor.com/tests.html>

Beyond the E-myth Test

Your personalized report will give you clear direction on the next steps to build and scale a business that works without you. Discover where most go wrong and avoid the pitfalls. <http://www.beyondmyth.com/test/>